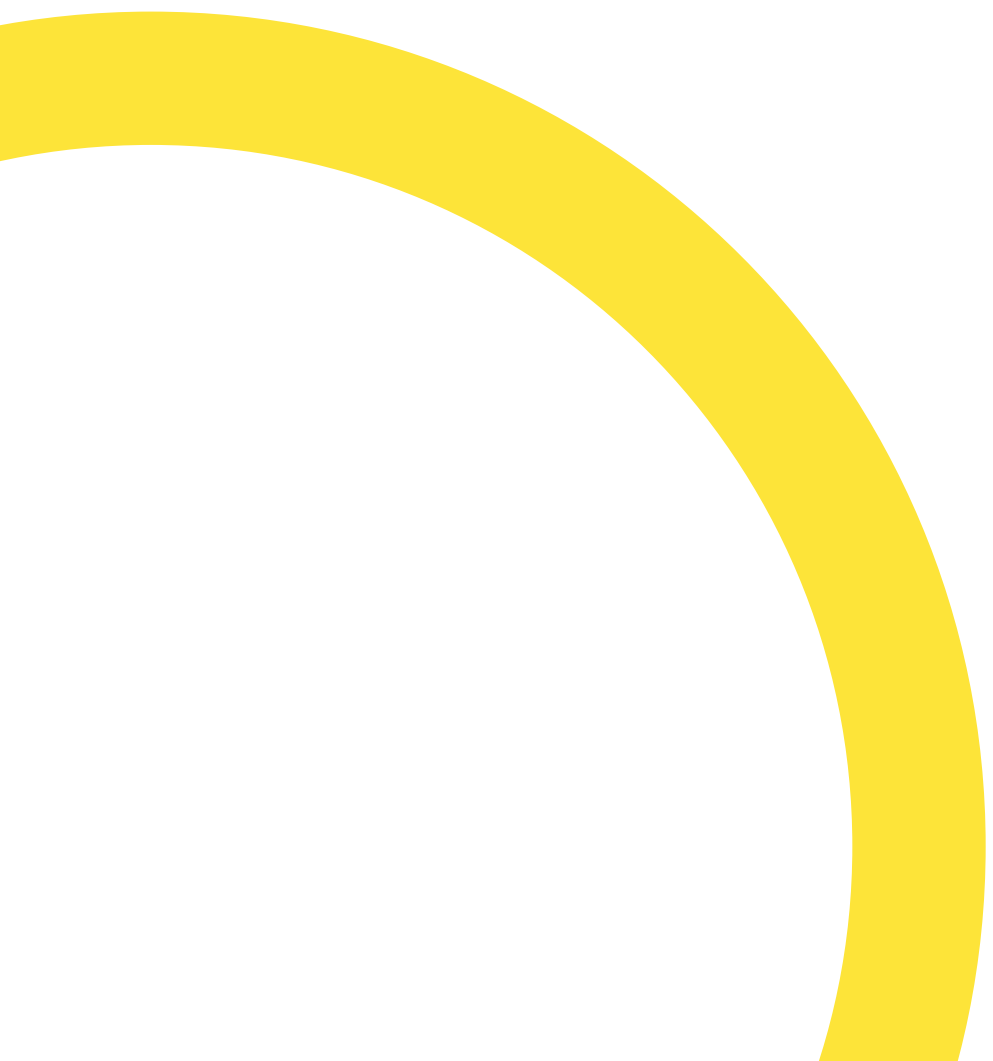


The Retainer Model

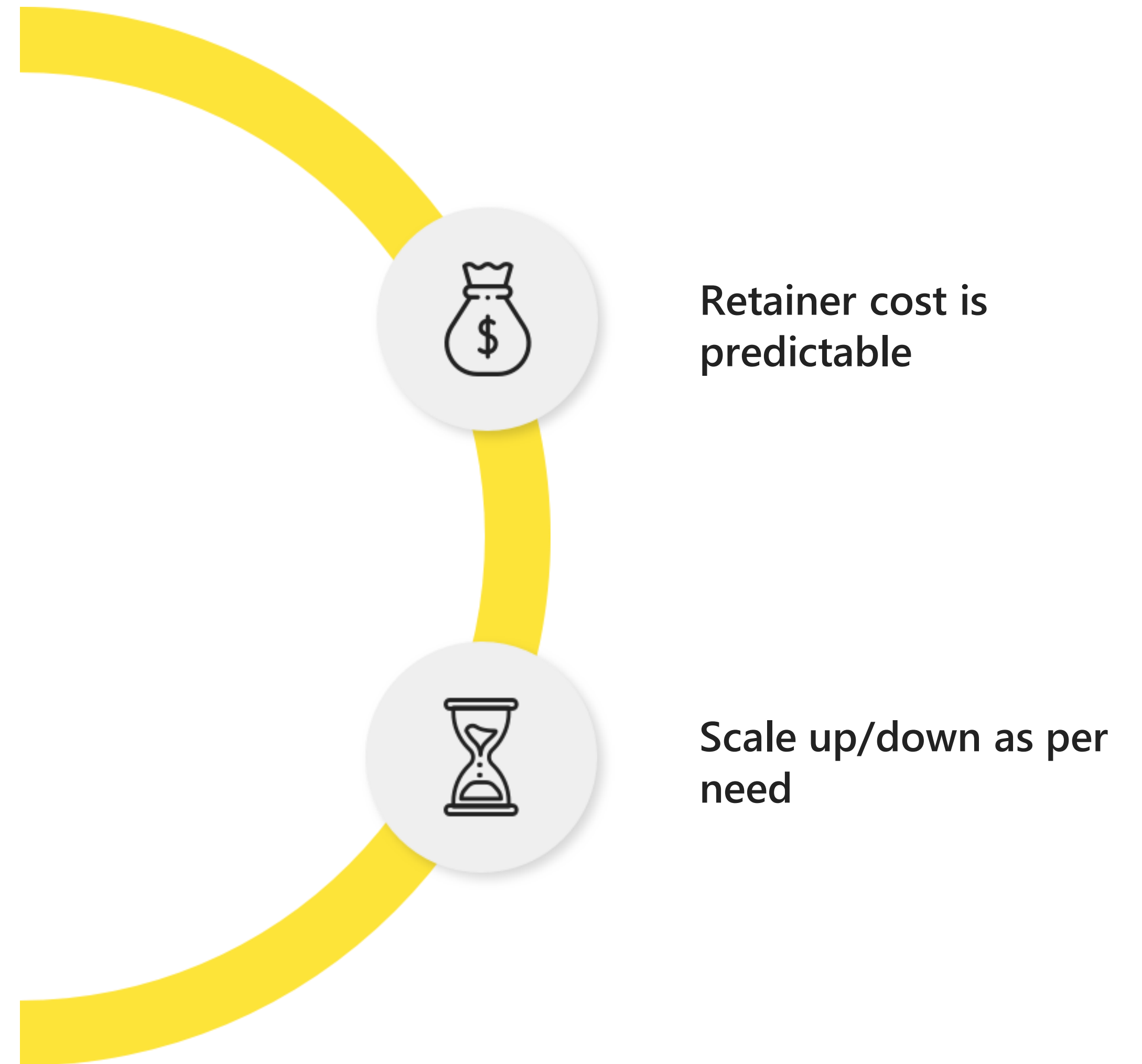
Mobile Apps, Web Apps, Custom Software, etc



THE **TEAM RETAINER** MODEL

In the retainer model, Client agrees to purchase set number of engineers, delivery lead, designers, and QA comprised of the individuals necessary to complete the work at hand, for a predetermined amount of time.

Client is purchasing team bandwidth for defined time. In using the retainer model, Client get the benefits of having an IT team at their disposal without the need to hire and fire them. The team will be there when you need them, and when you do not, you can scale down.



THE **RETAINER** MODEL - FAQ



How much does the retainer model cost?

The cost will depend on how the team will be constructed.



How long is the retainer good for?

The contract lengths start at three months minimum and goes to month-to-month afterward.



Are we able to add/remove team members?

Yes, Please make a request to delivery lead for adjustment to number of resources. We are able to add/remove team member on monthly bases.



THE **RETAINER** MODEL - TEAM MEMBER COSTS



Team Member



Allocation **



Monthly Cost

Account Manager, Solution Architect (US Based)

Part Time

\$ 6,000

Delivery Lead/Project Manager

Full Time

\$ 6,400

Designer

Full Time

\$ 4,000

Engineer (Front-end, Back-end, Mobile)

Full Time

\$ 4,000

QA

Full Time

\$ 3,200

**** Part Time - 15 Hours/ Week ** Full Time - 40 Hours/ Week**

THE **RETAINER** MODEL – TEAM EXAMPLES

Sample Team - 1

1 Delivery Lead
(10 hrs./week)
\$1,600/Month

1 Engineers
\$4,000/Month

\$5,600 / Monthly

Sample Team - 2

1 Delivery Lead
(20 hrs./week)
\$3,200/Month

2 Engineers
\$8,000/Month

\$5,600 / Monthly

Sample Team - 3

1 Delivery Lead
(20 hrs./week)
\$3,200/Month

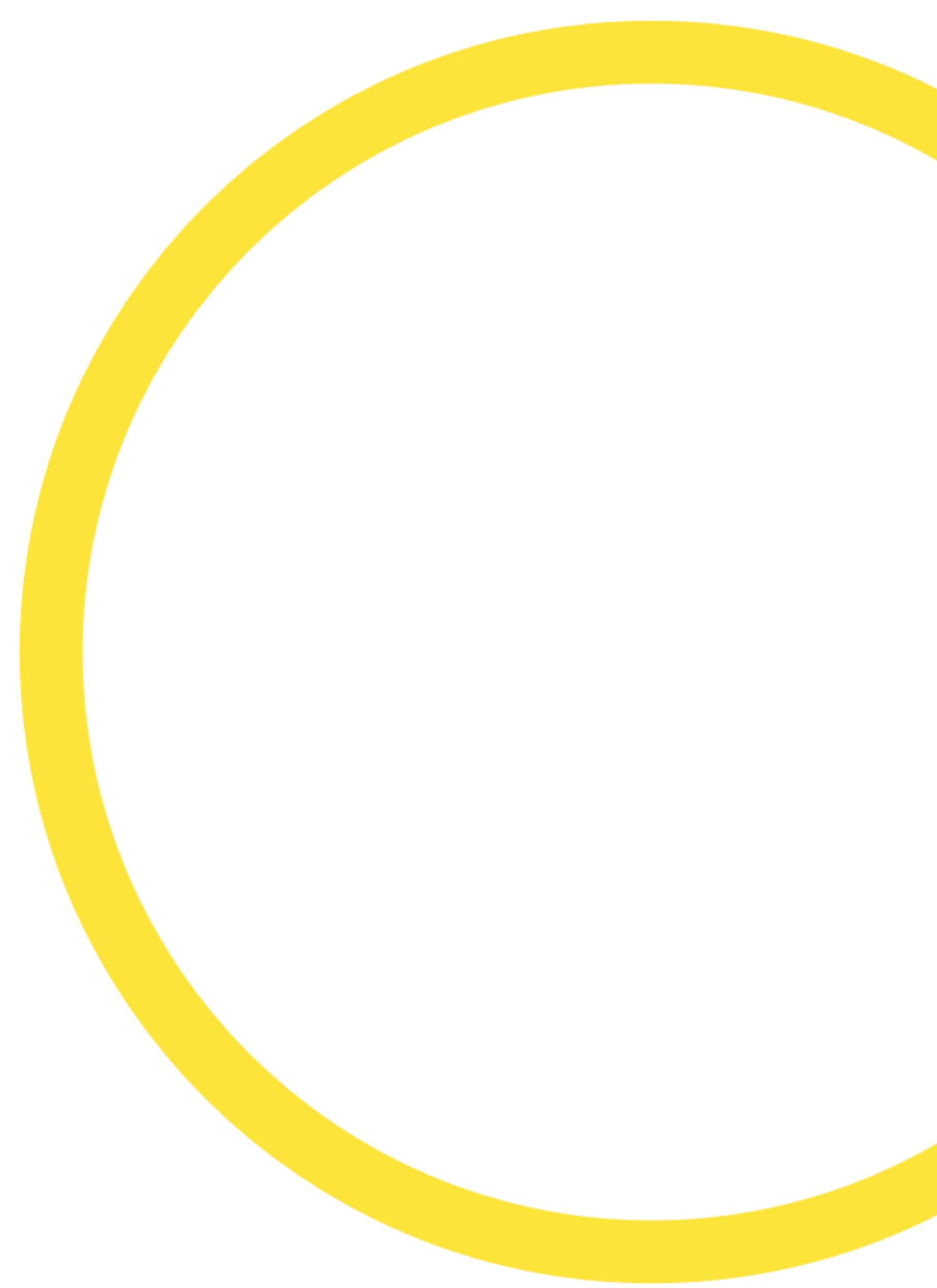
3 Engineers
\$12,000/Month

1 QA **\$3,200**/Month

\$18,400 / Monthly

SUPPORT & MAINTENANCE

CLIENT DETAILS



DANCERSOFT

Scalable Enterprise Platform for Event Management

dancersoft.com

Everything you need from registration, employee scheduling, scoring and tabulation, video critiques and much more.

Team Members:
1 Part-time Delivery lead
2-4 Full-time engineer
1 QA

ENTERPRISE SOFTWARE APPLICATION



| Entry | Judge 1 | Judge 2 | Judge 3 | Total | HR Speed |
|--------------------|---------|---------|---------|-------|----------|
| Stand in the Light | 88 | 89 | 91 | 268 | 03 |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |

01 WINNER
Stand in the Light
268 total

\$ 23,028
Total Earnings

2,390
Total Registrations

Gold
Membership

Judge 1 Average Score
92.25 %

Judge 2 Average Score
92.19 %

Judge 3 Average Score
92.13 %

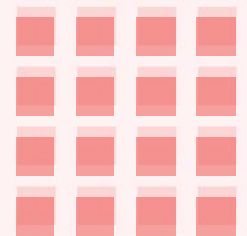


Customized CRM Solution for Briskheat.

Briskheat's Engineering and Design team can manage various tasks ranging from Requirement Gathering to Design and Revisions.

Team Members:
1 Part-time Delivery lead
1 Full-time engineer

WEB | ANGULAR | API INTEGRATION |
MSSQL | AZURE | JAVA | CLOUD





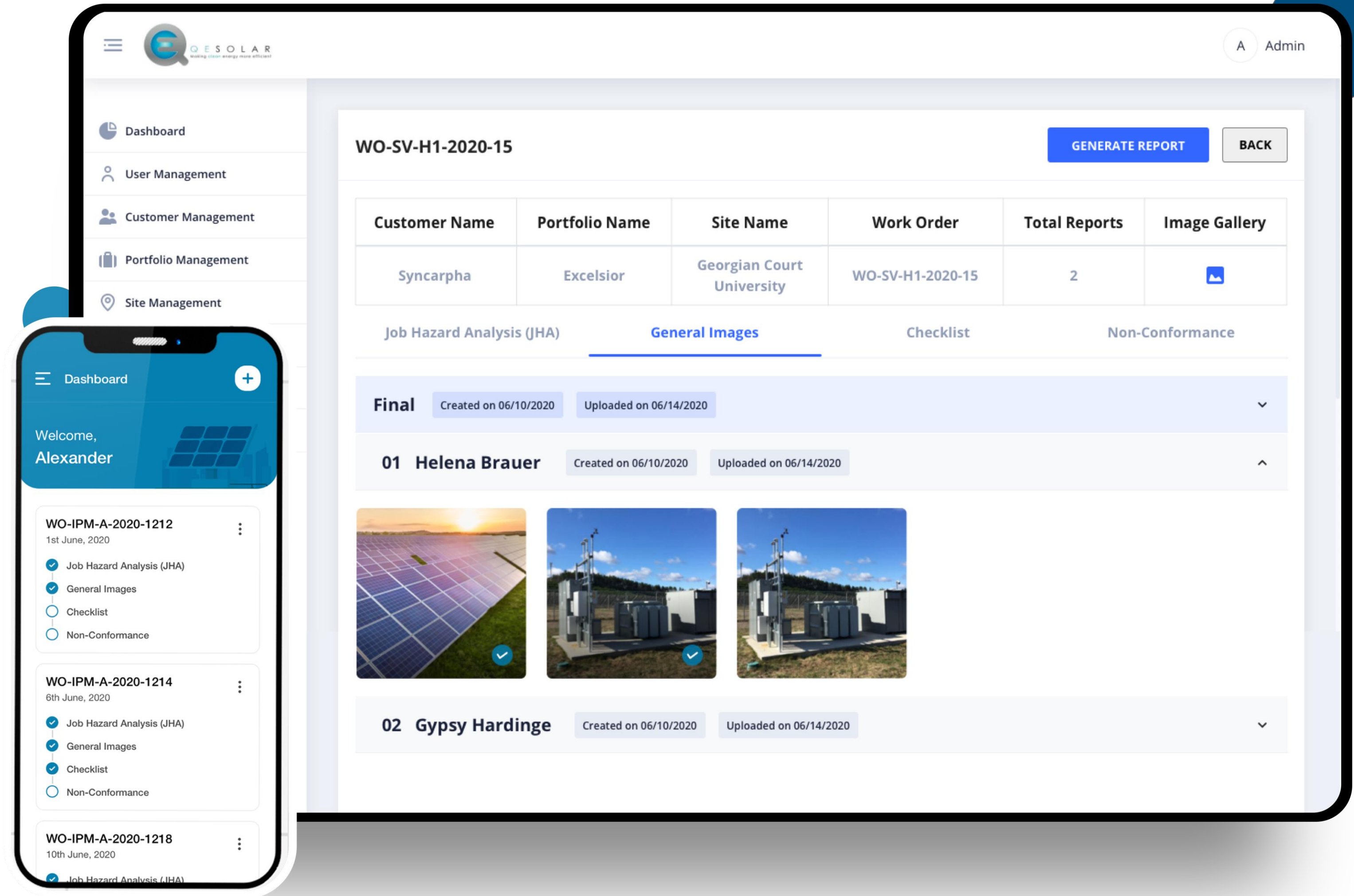
QE Solar Tools App for Field Agents

This custom app helps QE Solar field agents generate forms and log information on the go from the palm of their table or mobile device.

Team Members:

- 1 Part-time Delivery lead**
- 2-4 Full-time engineer**
- 1 QA**

CRM | NATIVE MOBILE APP | RESPONSIVE MOBILE APP | SAAS | CLOUD- BASED





GET IN TOUCH

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